

Let's Get SWaMmed!

SWaM Certification **INFORMATION** Session

Are you a small, women-owned, or minority-owned business who wants to do business with the Commonwealth of Virginia?

Small business owners who are looking to participate in Virginia's specialized procurement and contracting opportunities are encouraged to become SWaM certified. The SWaM certification is a vehicle to promote economic growth of Virginia's businesses and is one of the most powerful business tools you can use to grow your sales among state agencies, public colleges and universities, local municipalities, and private sector firms that utilize the SWaM database.

Becoming SWaM certified is just the first step in doing business with the Commonwealth. Each year the state buys goods and services totaling more than \$8 billion. The Commonwealth of Virginia wants to do business with you and increase participation of small, women owned, and minority-owned businesses.

This workshop will cover the SWaM Program and designations, certification process and new on-line application portal (live demo), required documents needed to apply, and how to use the certification to do business with the Commonwealth (intro to eVA, Virginia's Online Procurement Portal).

THIS IS AN INFORMATIONAL WORKSHOP

Thursday, March 26, 2020

10:00 am – Noon

Ft. Monroe
66 Ingalls Road, Building 27
Fort Monroe VA 23651

Parking available along Ingalls Road

Presented by: Angela Barber, Business Services Manager
Virginia Department of Small Business and Supplier Diversity - Hampton Roads

No Fee. Advanced registration is **REQUIRED... Seating is Limited.**

[TO REGISTER CLICK HERE](#) or visit

<https://www.sbsd.virginia.gov/events/swam-certification-information-workshop-ft-monroe-2/>

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