

**FORT MONROE AUTHORITY - Enterprise Fund  
BALANCE SHEET**

As of January 31, 2016 and 2015

Unaudited Internal Statement - Accrual Basis

ASSETS	Enterprise Fund FY2016	Enterprise Fund FY2015	% Increase/ Decrease
<b>Current Assets</b>			
Checking/Savings			
Operating	\$ 308,363	\$ 412,686	-25.28%
Security Deposits (restricted)	269,948	260,833	3.50%
Petty Cash	500	500	0.00%
<b>Total Checking/Savings</b>	<u>578,811</u>	<u>674,019</u>	-14.13%
Other Current Assets	322,230	39,960	706.38%
Accounts Receivable	362,840	54,839	561.65%
<b>Total Other Current Assets</b>	<u>685,070</u>	<u>94,799</u>	
<b>Total Current Assets</b>	<u>1,263,881</u>	<u>768,818</u>	64.39%
<b>Fixed Assets</b>			
Construction in Process - Building 80/83	816,738	15,468	5180.18%
Office Equip and Vehicles	61,129	61,129	0.00%
Tenant Improvements	-	-	0.00%
Less: Accumulated Depreciation	(48,568)	(33,882)	-43.35%
<b>Total Fixed Assets</b>	<u>829,299</u>	<u>42,715</u>	1841.47%
<b>TOTAL ASSETS</b>	<u>\$ 2,093,180</u>	<u>\$ 811,533</u>	157.93%
<b>LIABILITIES</b>			
<b>Current Liabilities</b>			
Accounts Payable & Accrued Liabilities	431,786	400,199	7.89%
Accrued Payroll, Benefits and Leave	1,469	3,908	-62.40%
Interfund Payables	7,844,080	4,618,418	69.84%
Prepaid Rent Revenue	52,277	40,829	28.04%
Public Programs - Event Deposits	4,455	6,065	-26.55%
Security Deposits Payable	271,618	260,792	4.15%
<b>Total Current Liabilities</b>	<u>\$ 8,605,685</u>	<u>\$ 5,330,211</u>	61.45%
<b>EQUITY</b>			
Retained Earnings	(5,413,875)	(3,136,301)	-72.62%
Current Year Net Income	(1,098,630)	(1,382,377)	20.53%
<b>Total Equity</b>	<u>(6,512,505)</u>	<u>(4,518,678)</u>	-44.12%
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u>\$ 2,093,180</u>	<u>\$ 811,533</u>	157.93%

**FORT MONROE AUTHORITY - Enterprise Fund**  
**INCOME STATEMENT**

**Comparison for the 7 Months Ended January 31, 2016 and 2015**

Unaudited Internal Statement - Accrual Basis

	Enterprise Fund FY2016	% of Revenue	Enterprise Fund FY2015	% of Revenue	Increase/ Decrease
<b>REVENUE</b>					
Fees (Resi) and CAM (Comm)	\$ 30,644		\$ 14,371		113.23%
Rents - Commercial	475,818		412,750		15.28%
Rents - Homes	1,618,586		1,639,835		-1.30%
Rental Concessions/Abatements	(146,495)		(191,881)		23.65%
Rents - Garages	2,929		3,345		-12.44%
Rents - Facility Rentals	33,512		27,016		24.05%
Revenue - Gas/Water/Sanitation	525,896		266,229		97.54%
Interest Earned	42		41		2.02%
	<u>\$ 2,541,383</u>	100.00%	<u>\$ 2,171,706</u>	100.00%	17.02%
<b>COST OF SALES</b>					
Natural Gas	103,856		177,354		-41.44%
Sanitary Sewer	250,284		239,746		4.40%
Water	99,854		85,255		17.12%
Total Cost of Sales	<u>\$ 715,901</u>	28.17%	<u>\$ 502,355</u>	23.13%	42.51%
<b>EXPENSES</b>					
<b>Office and Administrative</b>					
Bank Fees & Fin Charges	1,214	0.05%	1,144	0.05%	6.09%
Equipment Maintenance	5,257	0.21%	5,523	0.25%	-4.82%
Furniture & Equipment	1,991	0.08%	1,340	0.06%	48.60%
Payroll and Fringes (office)	135,613	5.34%	145,000	6.68%	-6.47%
Postage and Shipping	347	0.01%	349	0.02%	-0.55%
Supplies & Other Expenses	9,887	0.39%	9,390	0.43%	5.29%
Training	1,951	0.08%	3,901	0.18%	-50.00%
Telephone & Internet	17,883	0.70%	11,331	0.52%	57.83%
	<u>\$ 174,142</u>	6.85%	<u>\$ 177,978</u>	8.20%	-2.16%
<b>Property &amp; Maintenance</b>					
Advertising & Marketing	428	0.02%	49	0.00%	773.86%
Bad Debt & Collection Fees	(4,335)	-0.17%	211	0.01%	-2154.56%
Commissions & Fees (Divaris)	41,423	1.63%	113,802	5.24%	-63.60%
Damages - Other	6,395	0.25%	-	0.00%	100.00%
Depreciation	8,566	0.34%	8,566	0.39%	0.00%
Furn & Eqpt - Appli, HW Htr, Othr	27,749	1.09%	19,356	0.89%	43.36%
Furn & Eqpt - Tools	4,941	0.19%	4,207	0.19%	17.45%
Insurance - Property & Vehicle	49,769	1.96%	47,923	2.21%	3.85%
Lead Abatement Project	71,658	2.82%	36,963	1.70%	93.86%
Management Fees	87,500	3.44%	87,500	4.03%	0.00%
Payroll & Fringes (maintenance)	284,419	11.19%	283,765	13.07%	0.23%
Permits & Licenses	-	0.00%	98	0.00%	-100.00%
PILOT fees	581,437	22.88%	719,097	33.11%	-19.14%
Professional Svcs (Arch/Engr)	19,300	0.76%	6,200	0.29%	211.28%
R&M - Common Grounds	24,317	0.96%	17,596	0.81%	38.19%
R&M - Contracts	1,054,139	41.48%	1,034,256	47.62%	1.92%
R&M - Supplies	110,343	4.34%	46,054	2.12%	139.60%
Uniforms	1,806	0.07%	581	0.03%	210.79%
Utilities (with Contra's)	366,826	14.43%	441,473	20.33%	-16.91%
Vehicles- Fuel & Maint.	4,525	0.18%	6,053	0.28%	-25.25%
	<u>\$ 2,749,969</u>	108.21%	<u>\$ 2,873,750</u>	132.33%	-4.31%
Total Operating Expenses	<u>\$ 3,640,013</u>	143.23%	<u>\$ 3,554,083</u>	163.65%	2.42%
NET INCOME from Operations	<u>\$ (1,098,630)</u>	-43.23%	<u>\$ (1,382,377)</u>	-63.65%	20.53%

**FORT MONROE AUTHORITY - Enterprise Fund  
BALANCE SHEET**

As of January 31, 2016

Unaudited Internal Statement - Accrual Basis

ASSETS	Total	Residential FY2016	Commercial FY2016	Special Events FY2016	Utility Fund FY2016
<b>Current Assets</b>					
<b>Checking/Savings</b>					
Operating	\$ 308,363	\$ 114,648	\$ 11,214	\$ 69,665	\$ 112,836
Security Deposits (restricted)	269,948	227,132	42,817	-	
Petty Cash	500	300	200	-	
<b>Total Checking/Savings</b>	<u>578,811</u>	<u>342,079</u>	<u>54,231</u>	<u>69,665</u>	<u>112,836</u>
<b>Other Current Assets</b>	322,230	23,294	21,984	95	276,856
Accounts Receivable	362,840	1,162	231,157	-	130,521
<b>Total Other Current Assets</b>	<u>685,070</u>	<u>24,456</u>	<u>253,141</u>	<u>95</u>	<u>407,377</u>
<b>Total Current Assets</b>	<u>1,263,881</u>	<u>366,536</u>	<u>307,372</u>	<u>69,760</u>	<u>520,214</u>
<b>Fixed Assets</b>					
Office Equip and Vehicles	61,129	42,684	18,445	-	-
Construction In Process - Building 80/83	816,738	-	816,738	-	-
Less: Accumulated Depreciation	(48,568)	(31,148)	(17,420)	-	-
<b>Total Fixed Assets</b>	<u>829,299</u>	<u>11,536</u>	<u>817,763</u>	<u>-</u>	<u>-</u>
<b>TOTAL ASSETS</b>	<u>\$ 2,093,180</u>	<u>\$ 378,071</u>	<u>\$ 1,125,135</u>	<u>\$ 69,760</u>	<u>\$ 520,214</u>
<b>LIABILITIES</b>					
<b>Current Liabilities</b>					
Accounts Payable & Accrued Liabilities	431,786	202,166	168,620	-	61,000
Accrued Payroll, Benefits and Leave	1,469	(3,086)	4,555	-	-
Interfund Payables	7,844,080	(1,813,823)	8,195,080	-	1,462,823
Prepaid Rent Revenue	52,277	40,839	11,438	-	-
Public Programs - Event Deposits	4,455	-	-	4,455	-
Security Deposits Payable	271,618	225,693	45,925	-	-
<b>Total Current Liabilities</b>	<u>\$ 8,605,685</u>	<u>\$ (1,348,211)</u>	<u>\$ 8,425,618</u>	<u>\$ 4,455</u>	<u>\$ 1,523,823</u>
<b>EQUITY</b>					
Retained Earnings	(5,413,875)	1,362,656	(6,003,419)	40,493	(813,604)
Current Year Net Income	(1,098,630)	363,626	(1,297,064)	24,812	(190,005)
<b>Total Equity</b>	<u>(6,512,505)</u>	<u>1,726,282</u>	<u>(7,300,483)</u>	<u>65,305</u>	<u>(1,003,609)</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u>\$ 2,093,180</u>	<u>\$ 378,071</u>	<u>\$ 1,125,135</u>	<u>\$ 69,760</u>	<u>\$ 520,214</u>

**FORT MONROE AUTHORITY - Enterprise Fund**

**INCOME STATEMENT**

**For the 7 Months Ended January 31, 2016**

**Unaudited Internal Statement - Accrual Basis**

	Total	Residential FY2016	% of Revenue	Commercial FY2016	% of Revenue	Special Events FY2016	% of Revenue	Utility Fund FY2016	% of Revenue
<b>REVENUE</b>									
Fees (Resi) and CAM (Comm)	\$ 30,644	\$ 13,363		\$ 17,280		\$ -		\$ -	
Rents - Commercial	475,818	-		475,818		-		-	
Rents - Homes	1,618,586	1,618,586		-		-		-	
Rental Concessions/Abatements	(146,495)	(86,839)		(59,656)		-		-	
Rents - Garages	2,929	2,929		-		-		-	
Rents - Facility Rentals	33,512	-		-		33,512		-	
Revenue - Gas/Water/Sanitation	525,896	-		-		-		525,896	
Miscellaneous Income	452	-		452		-		-	
Interest Earned	42	42		-		-		-	
	<u>\$ 2,541,383</u>	<u>\$ 1,548,081</u>	100.00%	<u>\$ 433,894</u>	100.00%	<u>\$ 33,512</u>	100.00%	<u>\$ 525,896</u>	100.00%
<b>COST OF SALES</b>									
Electricity	261,907	0		0		0		261,907	
Natural Gas	103,856	-		-		-		103,856	19.75%
Sanitary Sewer	250,284	-		-		-		250,284	47.59%
Water	99,854	-		-		-		99,854	18.99%
Total Cost of Sales	<u>\$ 715,901</u>	<u>\$ -</u>		<u>\$ -</u>		<u>\$ -</u>		<u>\$ 715,901</u>	136.13%
<b>EXPENSES</b>									
<b>Office and Administrative</b>									
Bank Fees & Fin Charges	1,214	1,207	0.08%	-	0.00%	7	0.02%	-	0.00%
Equipment Maintenance	5,257	5,257	0.34%	-	0.00%	-	0.00%	-	0.00%
Furniture & Equipment	1,991	1,523	0.10%	469	0.11%	-	0.00%	-	0.00%
Payroll and Fringes (office)	135,613	105,066	6.79%	30,547	7.04%	-	0.00%	-	0.00%
Postage and Shipping	347	196	0.01%	151	0.03%	-	0.00%	-	0.00%
Supplies & Other Expenses	9,887	6,984	0.45%	2,263	0.52%	640	1.91%	-	0.00%
Training	1,951	1,951	0.13%	-	0.00%	-	0.00%	-	0.00%
Telephone & Internet	17,883	2,421	0.16%	15,063	3.47%	399	1.19%	-	0.00%
	<u>\$ 174,142</u>	<u>\$ 124,604</u>	8.05%	<u>\$ 48,492</u>	11.18%	<u>\$ 1,046</u>	3.12%	<u>\$ -</u>	0.00%
<b>Property &amp; Maintenance</b>									
Advertising & Marketing	428	428	0.03%	-	0.00%	-	0.00%	-	0.00%
Bad Debt & Collection Fees	(4,335)	(4,335)	-0.28%	-	0.00%	-	0.00%	-	0.00%
Commissions & Fees (Divaris)	41,423	-	0.00%	41,423	9.55%	-	0.00%	-	0.00%
Damages - Other	6,395	6,395	0.41%	-	0.00%	-	0.00%	-	#DIV/0!
Depreciation	8,566	4,980	0.32%	3,587	0.83%	-	0.00%	-	0.00%
Event Expenses	2,565	-		-		2,565		-	
Furn & Eqpt - Appli, HW Htr, Oth	27,749	27,749	1.79%	-	0.00%	-	0.00%	-	0.00%
Furn & Eqpt - Tools & Other	4,941	3,109	0.20%	1,832	0.42%	-	0.00%	-	0.00%
Insurance - Property & Vehicle	49,769	18,897	1.22%	30,776	7.09%	95	0.28%	-	0.00%
Lead Abatement Project	71,658	71,658	4.63%	-	0.00%	-	0.00%	-	0.00%
Management Fees	87,500	-	0.00%	87,500	20.17%	-	0.00%	-	0.00%
Payroll & Fringes (maintenance)	284,419	136,609	8.82%	147,810	34.07%	-	0.00%	-	0.00%
Permits & Licenses	-	-	0.00%	-	0.00%	-	0.00%	-	0.00%
PILOT fees	581,437	228,664	14.77%	352,774	81.30%	-	0.00%	-	0.00%
Professional Svcs (Arch/Engr)	19,300	-	0.00%	19,300	4.45%	-	0.00%	-	0.00%
R&M - Common Grounds	24,317	22,541	1.46%	1,775	0.41%	-	0.00%	-	0.00%
R&M - Contracts	1,054,139	401,206	25.92%	651,484	150.15%	1,450	4.33%	-	0.00%
R&M - Supplies	110,343	40,485	2.62%	69,858	16.10%	-	0.00%	-	0.00%
Tenant Improvements	6,199	-		6,199	1.43%	-		-	
Uniforms	1,806	187	0.01%	1,619	0.37%	-	0.00%	-	0.00%
Utilities (with Contra's)	366,826	98,315	6.35%	264,968	61.07%	3,544	10.57%	-	0.00%
Vehicles- Fuel & Maint.	4,525	2,962	0.19%	1,563	0.36%	-	0.00%	-	0.00%
	<u>\$ 2,749,969</u>	<u>\$ 1,059,851</u>	68.46%	<u>\$ 1,682,465</u>	387.76%	<u>\$ 7,654</u>	22.84%	<u>\$ -</u>	0.00%
Total Operating Expenses	<u>\$ 3,640,013</u>	<u>\$ 1,184,454</u>	76.51%	<u>\$ 1,730,958</u>	398.94%	<u>\$ 8,700</u>	25.96%	<u>\$ 715,901</u>	136.13%
<b>NET INCOME from Operations</b>	<u><b>\$ (1,098,630)</b></u>	<u><b>\$ 363,626</b></u>	23.49%	<u><b>\$ (1,297,064)</b></u>	-298.94%	<u><b>\$ 24,812</b></u>	74.04%	<u><b>\$ (190,005)</b></u>	-36.13%

**FORT MONROE AUTHORITY - Enterprise Fund**

**INCOME STATEMENT**

**Comparison for the 7 Months Ended January 31, 2016 and 2015**

**Unaudited Internal Statement - Accrual Basis**

	Total YTD FY2016	Residential FY2016	Commercial FY2016	Total YTD FY2015	Residential FY2015	Commercial FY2016	% Chg FY16 vs. FY15
<b>REVENUE</b>							
Fees (Resi) and CAM (Comm)	\$ 30,644	\$ 13,363	\$ 17,280	\$ 14,371	\$ 7,872	\$ 6,499	113.23%
Rents - Commercial	475,818	-	475,818	412,750	-	412,750	15.28%
Rents - Homes	1,618,586	1,618,586	-	1,639,835	1,639,835	-	-1.30%
Rental Concessions/Abatements	(146,495)	(86,839)	(59,656)	(191,881)	(128,922)	(62,959)	23.65%
Rents - Garages	2,929	2,929	-	3,345	3,345	-	-12.44%
Miscellaneous Income	452	-	452	-	-	-	100.00%
Interest Earned	42	42	-	41	41	-	2.02%
	<u>\$ 1,981,975</u>	<u>\$ 1,548,081</u>	<u>\$ 433,894</u>	<u>\$ 1,878,461</u>	<u>\$ 1,522,171</u>	<u>\$ 356,290</u>	5.51%
<b>EXPENSES</b>							
<b>Office and Administrative</b>							
Bank Fees & Fin Charges	1,207	1,207	-	760	760	-	58.77%
Equipment Maintenance	5,257	5,257	-	5,523	5,523	-	-4.82%
Furniture & Equipment	1,991	1,523	469	1,340	1,340	-	48.60%
Payroll and Fringes (office)	135,613	105,066	30,547	145,000	116,249	28,751	-6.47%
Postage and Shipping	347	196	151	349	251	98	-0.55%
Supplies & Other Expenses	9,247	6,984	2,263	8,621	6,275	2,346	7.26%
Training	1,951	1,951	-	3,901	3,901	-	-50.00%
Telephone & Internet	17,484	2,421	15,063	11,082	2,513	8,569	57.77%
	<u>\$ 173,096</u>	<u>\$ 124,604</u>	<u>\$ 48,492</u>	<u>\$ 176,576</u>	<u>\$ 136,812</u>	<u>\$ 39,764</u>	-1.97%
<b>Property &amp; Maintenance</b>							
Advertising & Marketing	428	428	-	49	49	-	773.86%
Bad Debt & Collection Fees	(4,335)	(4,335)	-	211	211	-	-2154.56%
Consulting Fees	41,423	-	41,423	113,802	-	113,802	-63.60%
Damages - Other	6,395	6,395	-	-	-	-	100.00%
Depreciation	8,566	4,980	3,587	8,566	4,980	3,586	0.00%
Furn & Eqpt - Appli, HW Htr, Othr	27,749	27,749	-	17,803	17,803	-	55.87%
Furn & Eqpt - Tools & Other	4,941	3,109	1,832	4,207	2,920	1,287	17.45%
Insurance - Property & Vehicle	49,674	18,897	30,776	47,532	41,899	5,633	4.51%
Lead Abatement Project	71,658	71,658	-	36,963	36,963	-	93.86%
Management Fees	87,500	-	87,500	87,500	-	87,500	0.00%
Payroll & Fringes (maintenance)	284,419	136,609	147,810	283,765	149,043	134,722	0.23%
Permits & Licenses	-	-	-	-	-	-	0.00%
PILOT fees	581,437	228,664	352,774	719,097	285,209	433,888	-19.14%
Professional Svcs (Arch/Engr)	19,300	-	19,300	6,200	-	6,200	211.28%
R&M - Common Grounds	24,317	22,541	1,775	17,596	16,284	1,312	38.19%
R&M - Contracts	1,052,689	401,206	651,484	1,033,206	298,819	734,387	1.89%
R&M - Supplies	110,343	40,485	69,858	45,655	30,060	15,595	141.69%
Tenant Improvements	6,199	-	6,199	-	-	-	100.00%
Uniforms	1,806	187	1,619	581	56	525	210.79%
Utilities (with Contra's)	363,282	98,315	264,968	440,610	106,291	334,319	-17.55%
Vehicles- Fuel & Maint.	4,525	2,962	1,563	6,053	4,048	2,005	-25.25%
	<u>\$ 2,742,316</u>	<u>\$ 1,059,851</u>	<u>\$ 1,682,465</u>	<u>\$ 2,869,396</u>	<u>\$ 994,635</u>	<u>\$ 1,874,761</u>	-4.43%
Total Operating Expenses	<u>\$ 2,915,412</u>	<u>\$ 1,184,454</u>	<u>\$ 1,730,958</u>	<u>\$ 3,045,972</u>	<u>\$ 1,131,447</u>	<u>\$ 1,914,525</u>	-4.29%
<b>NET INCOME from Operations</b>	<u>\$ (933,437)</u>	<u>\$ 363,626</u>	<u>\$ (1,297,064)</u>	<u>\$ (1,167,511)</u>	<u>\$ 390,724</u>	<u>\$ (1,558,235)</u>	20.05%

**FMA-EF Special Events  
Statement of Activities**

July 2015 through January 2016

Unaudited Internal Statement - Accrual Basis

	TOTALS	Facility Rentals								
		DETAILS BY PROGRAM								
		Picnic Shelter	Gazebo Weddings	Other Events	Bodacious Bazaar	Ghost Tours	Mistletoe Tours	Theater Rentals	Outlook Beach	General & Admin
<b>Income</b>										
4100.35 · Rev - Picnic Shelter	\$ 4,325	\$ 4,325	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
4100.36 · Rev - Weddings	3,800	-	3,800	-	-	-	-	-	-	-
4100.37 · Rev - Other	25,387	-	-	1,950	-	7,253	6,179	9,350	655	-
<b>Total Income</b>	<b>\$ 33,512</b>	<b>\$ 4,325</b>	<b>\$ 3,800</b>	<b>\$ 1,950</b>	<b>\$ -</b>	<b>\$ 7,253</b>	<b>\$ 6,179</b>	<b>\$ 9,350</b>	<b>\$ 655</b>	<b>\$ -</b>
<b>Expense</b>										
6100.31 · Admin - Bank Charges	7	-	-	-	-	-	-	-	-	7
6100.35 · Admin - Travel (weddings)	-	-	-	-	-	-	-	-	-	-
6110.32 · Uniforms	-	-	-	-	-	-	-	-	-	-
6120.35 · Postage	-	-	-	-	-	-	-	-	-	-
6120.36 · Ofc - Supplies	225	-	-	-	-	-	-	-	-	225
6150.00 · Event Expenses	2,565	-	-	-	-	-	-	-	-	2,565
6200.31 · Adv - Employment	-	-	-	-	-	-	-	-	-	-
6300.32 · F&E - Computer & Software	415	-	-	-	-	-	-	-	-	415
6300.35 · F&E - Events	-	-	-	-	-	-	-	-	-	-
6310.34 · Ins - Property (picnic)	48	48	-	-	-	-	-	-	-	-
6310.35 · Ins - Property (gazebo)	47	-	47	-	-	-	-	-	-	-
6400.34 · Grnds - Signage	-	-	-	-	-	-	-	-	-	-
6400.31 · Contr - Cleaning	850	-	-	850	-	-	-	-	-	-
6410.34 · Contr - Grounds (picnic)	600	600	-	-	-	-	-	-	-	-
6420.31 · Supplies	-	-	-	-	-	-	-	-	-	-
6500.34 · Permits & Fees	-	-	-	-	-	-	-	-	-	-
6500.35 · PILOT Fee to City Hpt - Shelter	-	-	-	-	-	-	-	-	-	-
6500.36 · PILOT fee to Hpt - Gazebo	-	-	-	-	-	-	-	-	-	-
6610.32 · Util - Electricity (Theater)	3,044	-	-	3,044	-	-	-	-	-	-
6610.37 · Util - Refuse Removal (picnic)	500	500	-	-	-	-	-	-	-	-
6600.34 · Telephone - Wireless	399	-	-	-	-	-	-	-	-	399
6640.31 · VEH - Mileage & Fuel Costs	-	-	-	-	-	-	-	-	-	-
<b>Total Expense</b>	<b>\$ 8,700</b>	<b>\$ 1,148</b>	<b>\$ 47</b>	<b>\$ 3,894</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 3,611</b>
<b>Net Income (Loss)</b>	<b>\$ 24,812</b>	<b>\$ 3,177</b>	<b>\$ 3,753</b>	<b>\$ (1,944)</b>	<b>\$ -</b>	<b>\$ 7,253</b>	<b>\$ 6,179</b>	<b>\$ 9,350</b>	<b>\$ 655</b>	<b>\$ (3,611)</b>