Fort Monroe Foundation Statement of Net Assets

As of December 31, 2014 and 2013

Accrual

| | FY2015 | | FY2014 | | % Change | |
|--------------------------------------|--------|----------|--------|--------|-----------|--|
| ASSETS | | | | | | |
| Current Assets | | | | | | |
| Checking/Savings | | | | | | |
| 1010 · CASH - Operating Account | \$ | 168,099 | \$ | 90,680 | 85.38% | |
| 1040 · CASH - Petty Cash | | 200 | | 200 | 0.00% | |
| 1070 · CASH Restr OPNB (CertDep) | | 5,029 | | 5,026 | 0.06% | |
| Total Cash | | 173,328 | | 95,906 | 80.73% | |
| Other Assets | | | | | | |
| 1450 · Prepaid Expenses | | 1,167 | _ | | 100.00% | |
| TOTAL ASSETS | \$ | 174,495 | \$ | 95,906 | 81.94% | |
| LIABILITIES | | | | | | |
| Current Liabilities | | | | | | |
| 2011 - Accounts Payable/Accrued Liab | | 11,321 | | 630 | 1696.98% | |
| Other Current Liabilities | | | | | | |
| 2300 - Unearned/Deferred Revenue | | 102,602 | | - | 100.00% | |
| Total Liabilities | | 113,923 | | 630 | 17983.02% | |
| NET ASSETS | | | | | | |
| 3010 · Unrestricted Net Assets | | 82,024 | | 74,622 | 9.92% | |
| Change in Net Assets FY2015 | | (21,452) | | 20,654 | -203.86% | |
| Total Net Assets | | 60,572 | | 95,276 | -36.43% | |
| TOTAL LIABILITIES & NET ASSETS | | 174,495 | | 95,906 | 81.94% | |

Fort Monroe Foundation Statement of Activities

6 Months Ending December 31, 2014 and 2013

Accrual

| Accrual | | | |
|---|--------------------|------------------------|--------------------|
| | 2014 to ec 2014 | ul 2013 to Dec 2013 | % Change |
| Income | | | |
| 4000 · DIRECT CONTRIB-UNRESTRICTED | | | |
| 4010 · Indiv Contrib - Unrestricted | \$ 13,027 | \$ 898 | 1350.67% |
| 4020 · Business Contrib-Unrestricted | 1,747 | 12,410 | -85.92% |
| Total · DIRECT CONTRIB-UNRESTRICTED | 14,774 | 13,308 | 11.02% |
| 4050 · DIRECT CONTRIB-DONOR RESTRICTED | | | |
| 4060 ⋅ Individual Contrib-Donor Restr | - | 1,000 | -100.00% |
| 4070 ⋅ Business Contrib-Donor Restr | 46,789 | 108,170 | -56.75% |
| Total - DIRECT CONTRIB - DONOR RESTRICTED | 46,789 | 109,170 | -57.14% |
| Total - CONTRIBUTIONS | 61,563 | 122,478 | -49.74% |
| 5300 · INVESTMENTS REVENUE | | | |
| 5310 ⋅ Interest-Savings, Short-term CD | 1 | 3 | -66.67% |
| Total 5300 · INVESTMENTS REVENUE | 1 | 3 | -66.67% |
| 5400 · REVENUE FROM OTHER SOURCES | | | |
| 5450 · Advertising Revenue - VSO | 5,075 | 6,500 | -21.92% |
| Total 5400 · REVENUE FROM OTHER SOURCES | 5,075 | 6,500 | -21.92% |
| TOTAL INCOME | \$ 66,639 | \$ 128,981 | -48.33% |
| Expenses | | | |
| 7000 · GRANTS to Other Organizations | 17,496 | 38,421 | -54.46% |
| 7500 · CONTRACT SERVICES | | | |
| 7520 · Accounting Fees | - | 2,010 | -100.00% |
| 7540 · Other Professional Fees | - | 1,530 | -100.00% |
| 7560 · Outside Contract Services | 48,911 | 39,900 | 22.58% |
| Total 7500 · CONTRACT SERVICES | 48,911 | 43,440 | 12.59% |
| 8100 · NON-PERSONNEL RELATED | | | |
| 8110 · Supplies | 1,422 | 7,833 | -81.85% |
| 8130 · Telephone/Telecommunication | 351 | 202 | 73.76% |
| 8140 · Postage & Shipping | 160 | 246 | -34.96% |
| 8170 · Printing and Copying Total 8100 · NON-PERSONNEL RELATED | 2,800 4,733 | 3,925 12,206 | -28.66% -61.22% |
| 8300 · TRAVEL & MEETINGS | 4,733 | 12,200 | -01.22/0 |
| 8310 · Travel-Vehicle, Lodging & Meals | 67 | 60 | 11.67% |
| 8320 · Meetings and Receptions | 8,177 | 3,527 | 131.84% |
| Total 8300 · TRAVEL & MEETINGS | 8,244 | 3,587 | 129.83% |
| 8500 · OTHER EXPENSES | | | |
| 8530 - Memberships & Subscriptions | 75 | 88 | -14.77% |
| 8570 · Advertising & Marketing Expenses | 2,500 | 4,420 | -43.44% |
| 8590.10 · Other - Blackbaud Software | 5,291 | 5,833 | -9.29% |
| 8590.11 - Other - Merchant Fees | 701 | 207 | 238.65% |
| Total 8500 · OTHER EXPENSES | 8,567 | 10,548 | -18.78% |
| 8600 · BUSINESS EXPENSES | | | |
| 8600.51 - Fees - Tax Extension | 12 | | |
| 8630 · Business Registration Fees | 128 | 125 | 2.40% |
| Total 8600 · BUSINESS EXPENSES | 140 | 125 | 12.00% |
| TOTAL EXPENSES | 88,091 | 108,327 | -18.68% |
| Change in Net Assets | \$ (21,452) | \$ 20,654 | -203.86% |
| | | | |

| | DONATIONS FY15 | UNEARNED | REVENUE FY15 Short Yr | Program Account |
|-------------------------------|--------------------|----------|--------------------------|-------------------------------|
| NOR CONTRIB - UNRESTRICTED | | | | |
| Anonymous | \$ 200 |) - | \$ 200 | Unrestricted |
| • | 233 | | 23 | Unrestricted |
| Anonymous | | | | |
| Anonymous | | - | 4 | Unrestricted |
| Anonymous Barber, Debra | 229 | | 225 | Unrestricted |
| | | | 400 | Unrestricted |
| Biernot, Mary | 150 | | 150 | Unrestricted |
| Butler, H.Scott | 100 | | 100 | Unrestricted |
| Collins, Ruth | 500 | | 10 | Unrestricted |
| Curtis, Linda | 25 | | 500 | Unrestricted |
| Davis, S | | | 25 | Unrestricted |
| Duval, Beverly | 100 | | 100 | Unrestricted |
| Hunter, Mary Morgan C. | 50 | | 50 | Unrestricted |
| Kelly, Linda | 100 | | 100 | Unrestricted |
| Layton, Iris | 25 | | 25 | Unrestricted |
| Oder, G Glenn | 1,000 | | 1,000 | Unrestricted |
| Rollins, Blanche | 25 | | 25 | Unrestricted |
| Ruchalski, Brian | 25 | - | 25 | Unrestricted |
| Vivani, Deborah | 50 |) - | 50 | Unrestricted |
| Wiggins, William | 25 | - | 25 | Unrestricted |
| Wood, Jeanne | 28 | - | 25 | Unrestricted |
| Woods, Rhonda A. | 170 | - | 170 | Unrestricted |
| Fishing Bay Yachts | 20 | - | 20 | Unrestricted |
| Hampton Heritage Fdn, Inc. | 600 | - | 600 | Unrestricted |
| Headstrate Entertainment Inc. | 300 | - | 300 | Unrestricted |
| MJ Coleman LLC | 500 | - | 500 | Unrestricted |
| White Star Tours | 327 | - | 327 | Unrestricted |
| Anonymous | 829 | 5 | 825 | Unrestricted - Giving Tuesda |
| Anonymous | 410 |) | 410 | Unrestricted - Giving Tuesda |
| Anonymous | 4,035 | | 4,035 | Unrestricted - Giving Tuesday |
| Baker, Joan | 50 | | 50 | Unrestricted - Giving Tuesda |
| Bryant, Carla | 2,500 | | 2,500 | Unrestricted - Giving Tuesday |
| Hayden, Mitchell & Dee | 50 | | 50 | Unrestricted - Giving Tuesda |
| Joseph, James | 1,000 | | 1,000 | Unrestricted - Giving Tuesda |
| Kelly, W Robert | 500 | | 500 | Unrestricted - Giving Tuesda |
| Lazorchak, Sally | 150 | | 150 | Unrestricted - Giving Tuesday |
| Sage, A George | 25 | | 25 | Unrestricted - Giving Tuesday |
| Vann III LTC Claude | 100 | | 100 | Unrestricted - Giving Tuesday |
| Weist, Jamie | 100 | | 100 | Unrestricted - Giving Tuesday |
| White, Edward | 50 | | 50 | • |
| | CONTRIB \$ 14,774 | | \$ 14,774 | Unrestricted - Giving Tuesday |
| | | | | |
| DONOR CONTRIB - UNRE | STRICTED \$ 14,774 | \$ - | \$ 14,774 | |

| | DONATIONS FY15 | UNEARNED | REVENUE FY15 Short Yr | Program Account |
|--|----------------------|--------------|--------------------------|----------------------------------|
| DIRECT CONTRIB - DONOR RESTRICTED | | | | |
| | | | | |
| Fort Monroe Natl Park Fdn, Inc. | 300 | - | 300 | Restricted - Flags over the Fort |
| Sunset Marine Co. | 300 | - | 300 | Restricted - Flags over the Fort |
| DONOR RESTR - FLAGS OVER THE FORT | \$ 600 | \$ - | \$ 600 | |
| | | | | |
| Bodacious Bazaar | 3,350 | - | 3,350 | Restricted - Music by the Bay |
| Brickman Group LTD | 5,000 | - | 5,000 | Restricted - Music by the Bay |
| Clark Nexsen Foundation, Inc | 670 | - | 670 | Restricted - Music by the Bay |
| Cox Communications | 3,000 | - | 3,000 | Restricted - Music by the Bay |
| Harrison & Lear | 2,500 | - | 2,500 | Restricted - Music by the Bay |
| Kaufman & Carnoles | 1,675 | - | 1,675 | Restricted - Music by the Bay |
| Kimley-Horn | 335 | - | 335 | Restricted - Music by the Bay |
| Old Point National Bank | 1,675 | - | 1,675 | Restricted - Music by the Bay |
| Professional Heating & Cooling, Inc | 3,350 | - | 3,350 | Restricted - Music by the Bay |
| Q-Design | 670 | - | 670 | Restricted - Music by the Bay |
| Towne Bank, N.A. | 5,025 | - | 5,025 | Restricted - Music by the Bay |
| Veolia Water North America, LLC | 3,349 | | 3,349 | Restricted - Music by the Bay |
| DONOR RESTR - MUSIC BY THE BAY | \$ 30,599 | \$ - | \$ 30,599 | |
| | | | | |
| Top Guard Inc | \$ 1,250 | | 1,250 | Restricted - Girl Scout Exhibit |
| DONOR RESTR - GIRL SCOUT EXHIBIT | \$ 1,250 | \$ - | \$ 1,250 | _ |
| | | | | |
| Civic Leadership Institute | \$ 2,640 | | 2,640 | Restricted - Receptions |
| DONOR RESTR - RECEPTIONS | \$ 2,640 | \$ - | \$ 2,640 | |
| | | | | |
| Weymouth Funeral Home | \$ 2,500 | <u> </u> | 2,500 | Restricted - Ghost Tours |
| DONOR RESTR - GHOST TOURS | \$ 2,500 | \$ - | \$ 2,500 | |
| | • | | | |
| James Maloney Foundation | \$ 3,000 | - | 3,000 | Restricted - Holly Days |
| DONOR RESTR - HOLLY DAYS | \$ 3,000 | \$ - | \$ 3,000 | |
| Athdal Vanturas Inc | ¢ 1 200 | | 1 200 | Destricted VCO |
| Athdel Ventures Inc DONOR RESTR - VSO CONCERT | \$ 1,200 \$ 1,200 | \$ - | \$ 1,200 | Restricted - VSO |
| DONOR RESTR - VSO CONCERT | Ψ 1,200 | · - | \$ 1,200 | |
| W M Jordan | \$ 5,000 | | 5,000 | Restricted - Mistletoe Tours |
| DONOR RESTR - MISTLETOE TOURS | \$ 5,000 | \$ - | \$ 5,000 | TOSHICIEU - MISHELUE TUUIS |
| DOMON NEOTHER TO TO THE | - 0,000 | - | | |
| DONOR CONTRIB - RESTRICTED | \$ 46,789 | s - | \$ 46,789 | |
| DONOR CONTRID - RESTRICTED | Ψ 40,709 | <u> </u> | 40,769 | |

Fort Monroe Foundation Donations & Ad Revenue Received through December 31, 2014

| | DONATIONS FY15 | UNEARNED | REVENUE FY15 Short Yr | Program Account |
|---------------------------------------|-------------------|----------|--------------------------|----------------------------|
| REVENUE FROM OTHER SOURCES | | | | |
| Bayport Credit Union | 500 | - | 500 | VSO Brochure - Ad Purchase |
| Becker Eye Care Cener LLC | 50 | - | 50 | VSO Brochure - Ad Purchase |
| Benjamin Thomas Watson III, D.D.S. | 250 | - | 250 | VSO Brochure - Ad Purchase |
| Brandon Currence Architects | 50 | - | 50 | VSO Brochure - Ad Purchase |
| Centennial Contractors Enteprises Inc | 250 | - | 250 | VSO Brochure - Ad Purchase |
| Colonial Williamsburg | 500 | - | 500 | VSO Brochure - Ad Purchase |
| JW Brown Painting | 50 | - | 50 | VSO Brochure - Ad Purchase |
| McPherson Design Group | 125 | - | 125 | VSO Brochure - Ad Purchase |
| Powers Business Machines, Inc. | 250 | - | 250 | VSO Brochure - Ad Purchase |
| Robert J. Field, DDS PC | 125 | - | 125 | VSO Brochure - Ad Purchase |
| St Mary Star of the Sea School | 50 | - | 50 | VSO Brochure - Ad Purchase |
| Stronger Together PAC | 125 | - | 125 | VSO Brochure - Ad Purchase |
| Thomas Nelson Community College | 1,000 | - | 1,000 | VSO Brochure - Ad Purchase |
| The Chamberlin | 500 | - | 500 | VSO Brochure - Ad Purchase |
| VA Civil War Trails Inc | 125 | - | 125 | VSO Brochure - Ad Purchase |
| VersAbility Resources, Inc | 500 | - | 500 | VSO Brochure - Ad Purchase |
| Weymouth Funeral Home | 250 | - | 250 | VSO Brochure - Ad Purchase |
| WPL | 125 | - | 125 | VSO Brochure - Ad Purchase |
| Wells Fargo Advisors | 250 | - | 250 | VSO Brochure - Ad Purchase |
| ADVERTISING REVENUE | \$ 5,075 | - | 5,075 | • |
| | | | | |
| TOTAL INCOME | \$ 66,638 | \$ - | \$ 66,638 | |
| Interest Revenue on Cert/Dep | | | \$ 1 | ı |

Internal Document

Fort Monroe Foundation December 31, 2014

UNEARNED REVENUE

| Various Individuals | \$ 840 | |
|---|-----------|-------------|
| Fort Lowry Chapter - UD of the Confed | 25 | |
| Isle of Wight UDC | 100 | |
| Missouri Division - UD of the Confed | 1,437 | |
| United Daughters of Confederacy | 100 | |
| VA Division United Daughters of Confederacy | 100 | \$ 2,602 |

Waterfront Park

| Peninsula Community FDN of VA Inc | 50,000 | |
|-----------------------------------|--------|---------------|
| Towne Bank NA | 50,000 | \$ 100,000 |

TOTAL \$ 102,602

Internal Document

Fort Monroe Foundation December 31, 2014

CASH

| Account # | Account # Description | | Amount |
|-----------------|------------------------|----|---------|
| 1010 | Cash - Operating | \$ | 168,100 |
| 1040 | Petty Cash | | 200 |
| 1070 | Cash - Restricted | | 5,028 |
| | Cash on Hand | \$ | 173,328 |
| | | | |
| RESTRICTED CASH | | | |
| | J Davis Memorial Park | | 2,602 |
| | Waterfront Park | | 100,000 |
| | Subtotal | | 102,602 |
| | OPNB - Cert of Deposit | | 5,028 |
| | TOTAL RESTRICTED | \$ | 107,630 |
| | | | |
| | AVAILABLE to SPEND | \$ | 65,698 |