

Fort Monroe Foundation
Statement of Net Assets
As of June 30, 2016 and 2015

Accrual

	<u>CY2016</u>	<u>CY2015</u>	<u>% Change</u>
ASSETS			
Current Assets			
Checking/Savings			
1010 - CASH - Operating Account	\$ 112,814	\$ 157,240	-28.25%
1040 - CASH - Petty Cash	200	200	0.00%
1070 - CASH Restr OPNB (CertDep)	-	-	0.00%
Total Cash	<u>113,014</u>	<u>157,440</u>	<u>-28.22%</u>
Other Assets			
1100 - Accounts Receivable	2,420	-	100.0%
1450 - Prepaid Expenses	19,761	10,459	88.94%
TOTAL ASSETS	<u>\$ 135,195</u>	<u>\$ 167,899</u>	<u>-19.48%</u>
LIABILITIES			
Current Liabilities			
2011 - Accounts Payable/Accrued Liab	904	18,953	-95.23%
Other Current Liabilities			
2300 - Unearned/Deferred Revenue	9,942	32,317	-69.24%
Total Liabilities	10,845	51,270	-78.85%
NET ASSETS			
3010 - Unrestricted Net Assets	112,140	60,573	85.13%
Change in Net Assets	<u>12,210</u>	<u>56,055</u>	<u>-78.22%</u>
Total Net Assets	<u>124,350</u>	<u>116,628</u>	<u>6.62%</u>
TOTAL LIABILITIES & NET ASSETS	<u>135,195</u>	<u>167,898</u>	<u>-19.48%</u>

Fort Monroe Foundation
Statement of Activities
Six Months Ending June 30, 2016 and 2015

Accrual

	Jan 2016 to Jun 2016	Jan 2015 to Jun 2015	% Change
Income			
4000 · DIRECT CONTRIB-UNRESTRICTED			
4010 · Indiv Contrib - Unrestricted	\$ 3,529	\$ 496	611.49%
4020 · Business Contrib-Unrestricted	33,561	2,495	1245.12%
Total · DIRECT CONTRIB-UNRESTRICTED	37,090	2,991	1140.04%
4050 · DIRECT CONTRIB-DONOR RESTRICTED			
4060 · Individual Contrib-Donor Restr	900	1,885	-52.26%
4070 · Business Contrib-Donor Restr	5,100	112,542	-95.47%
Total - DIRECT CONTRIB - DONOR RESTRICTED	6,000	114,427	-94.76%
Total - CONTRIBUTIONS	43,090	117,418	-63.30%
5300 · INVESTMENTS REVENUE			
5310 · Interest-Savings, Short-term CD	-	-	0.00%
Total 5300 · INVESTMENTS REVENUE	-	-	0.00%
5400 · REVENUE FROM OTHER SOURCES			
5450 · Advertising Revenue - VSO	-	1	-100.00%
Total 5400 · REVENUE FROM OTHER SOURCES	-	1	-100.00%
TOTAL INCOME	\$ 43,090	\$ 117,419	-63.30%
Expenses			
7000 · GRANTS to Other Organizations	2,969	(1,808)	264.24%
7500 · CONTRACT SERVICES			
7510 · Fundraising Fees	-	175	-100.00%
7520 · Accounting Fees	-	-	0.00%
7540 · Other Professional Fees	-	1,089	-100.00%
7560 · Outside Contract Services	16,917	52,669	-67.88%
Total 7500 · CONTRACT SERVICES	16,917	53,933	-68.63%
8100 · NON-PERSONNEL RELATED			
8110 · Supplies	1,690	808	109.19%
8130 · Telephone/Telecommunication	393	201	95.72%
8140 · Postage & Shipping	200	18	1009.44%
8170 · Printing and Copying	325	1,188	-72.64%
Total 8100 · NON-PERSONNEL RELATED	2,608	2,215	17.76%
8300 · TRAVEL & MEETINGS			
8310 · Travel-Vehicle, Lodging & Meals	15	29	-47.86%
8320 · Meetings and Receptions	1,298	1,732	-25.06%
Total 8300 · TRAVEL & MEETINGS	1,313	1,761	-25.44%
8500 · OTHER EXPENSES			
8530 · Memberships & Subscriptions	117	-	100.00%
8570 · Advertising & Marketing Expenses	-	-	0.00%
8590.10 · Other - Blackbaud Software	6,125	4,833	26.73%
8590.11 · Other - Merchant Fees	603	203	197.22%
Total 8500 · OTHER EXPENSES	6,845	5,036	35.92%
8600 · BUSINESS EXPENSES			
8600.51 · Fees - Tax Extension	-	-	
8630 · Business Registration Fees	227	227	-0.02%
Total 8600 · BUSINESS EXPENSES	227	227	-0.02%
TOTAL EXPENSES	30,879	61,364	-49.68%
Change in Net Assets	\$ 12,210	\$ 56,055	-78.22%

Fort Monroe Foundation
Profit & Loss by Class
January through June 2016

	Give Local (CAMPAIGNS)	Giving Tuesday (CAMPAIGNS)	Total CAMPAIGNS	FUNDRAISING	G&A/Oper	Total GRANT PROG	Other - Business (OTHER OPG)	Other - Individual (OTHER OPG)	Total OTHER OPG	Total PROGRAMS	TOTAL
Income											
4000 · DIRECT CONTRIB-UNRESTRICTED											
4010 · Individ Contrib - Unrestricted	2,509.00	450.00	2,959.00	0.00	0.00	-200.00	-6,000.00	6,770.00	770.00	0.00	3,529.00
4020 · Business Contrib-Unrestricted	0.00	0.00	0.00	0.00	0.00	0.00	33,560.63	0.00	33,560.63	0.00	33,560.63
Total 4000 · DIRECT CONTRIB-UNRESTRICTED	2,509.00	450.00	2,959.00	0.00	0.00	-200.00	27,560.63	6,770.00	34,330.63	0.00	37,089.63
4050 · DIRECT CONTRIB-DONOR RESTRICTED											
4060 · Individual Contrib-Donor Restr	0.00	0.00	0.00	0.00	0.00	900.00	0.00	0.00	0.00	0.00	900.00
4070 · Business Contrib-Donor Restr	0.00	0.00	0.00	0.00	0.00	100.00	0.00	0.00	0.00	5,000.00	5,100.00
Total 4050 · DIRECT CONTRIB-DONOR RESTRICTED	0.00	0.00	0.00	0.00	0.00	1,000.00	0.00	0.00	0.00	5,000.00	6,000.00
Total Income	2,509.00	450.00	2,959.00	0.00	0.00	800.00	27,560.63	6,770.00	34,330.63	5,000.00	43,089.63
Gross Profit	2,509.00	450.00	2,959.00	0.00	0.00	800.00	27,560.63	6,770.00	34,330.63	5,000.00	43,089.63
Expense											
7000 · GRANTS											
7020 · Grants to Other Organizations											
7020.28 · Ghost Tours	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	948.85	948.85
7020.30 · Holly Days	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,020.56	2,020.56
Total 7020 · Grants to Other Organizations	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,969.41	2,969.41
Total 7000 · GRANTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,969.41	2,969.41
7500 · CONTRACT SERVICES											
7560 · Outside Contract Services	0.00	0.00	0.00	0.00	0.00	16,916.96	0.00	0.00	0.00	0.00	16,916.96
Total 7500 · CONTRACT SERVICES	0.00	0.00	0.00	0.00	0.00	16,916.96	0.00	0.00	0.00	0.00	16,916.96
8100 · NON-PERSONNEL RELATED											
8110 · Supplies (ofc & other exp)	0.00	0.00	0.00	0.00	287.01	0.00	0.00	0.00	0.00	1,403.25	1,690.26
8130 · Telephone, Telecommunications	0.00	0.00	0.00	393.40	0.00	0.00	0.00	0.00	0.00	0.00	393.40
8140 · Postage & Shipping	0.00	0.00	0.00	0.00	117.54	0.00	0.00	0.00	0.00	82.16	199.70
8170 · Printing and Copying	0.00	0.00	0.00	0.00	325.00	0.00	0.00	0.00	0.00	0.00	325.00
Total 8100 · NON-PERSONNEL RELATED	0.00	0.00	0.00	393.40	729.55	0.00	0.00	0.00	0.00	1,485.41	2,608.36
8300 · TRAVEL & MEETINGS											
8310 · Travel-Vehicle, Lodging & Meals	0.00	0.00	0.00	0.00	15.12	0.00	0.00	0.00	0.00	0.00	15.12
8320 · Conf, Mtgs & Receptions	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,297.92	1,297.92
Total 8300 · TRAVEL & MEETINGS	0.00	0.00	0.00	0.00	15.12	0.00	0.00	0.00	0.00	1,297.92	1,313.04
8500 · OTHER EXPENSES											
8530 · Organizational Membershp/Subsr	0.00	0.00	0.00	54.00	62.50	0.00	0.00	0.00	0.00	0.00	116.50
8590 · Other Costs											
8590.10 · Oth Costs - Blackbaud Softwre	0.00	0.00	0.00	6,124.90	0.00	0.00	0.00	0.00	0.00	0.00	6,124.90
8590.11 · Oth Costs - Merchant Card Fees	0.00	172.03	172.03	421.71	0.00	0.00	0.00	9.62	9.62	0.00	603.36
Total 8590 · Other Costs	0.00	172.03	172.03	6,546.61	0.00	0.00	0.00	9.62	9.62	0.00	6,728.26
Total 8500 · OTHER EXPENSES	0.00	172.03	172.03	6,600.61	62.50	0.00	0.00	9.62	9.62	0.00	6,844.76
8600 · BUSINESS EXPENSES											
8600.50 · Renewals - Form 102 & VA-SCC	0.00	0.00	0.00	0.00	226.95	0.00	0.00	0.00	0.00	0.00	226.95
Total 8600 · BUSINESS EXPENSES	0.00	0.00	0.00	0.00	226.95	0.00	0.00	0.00	0.00	0.00	226.95
Total Expense	0.00	172.03	172.03	6,994.01	1,034.12	16,916.96	0.00	9.62	9.62	5,752.74	30,879.48
Net Income	2,509.00	277.97	2,786.97	-6,994.01	-1,034.12	-16,116.96	27,560.63	6,760.38	34,321.01	-752.74	12,210.15

Internal Document

Fort Monroe Foundation
Donations and Ad Revenue by Class
 January-June 2016

	DONATIONS FY16	UNEARNED / DEFERRED	REVENUE FY16	Program Account
INDIVIDUAL CONTRIBUTION - UNRESTRICTED				
Dean, Nancy	\$ (200)	\$ -	\$ (200)	Reclass prior year entry to restricted
Wiggins, William	25		25	Unrestricted
Jones, Kendall	100		100	Unrestricted
Hite, Edward W	25		25	Unrestricted
Valliant, Charles	250		250	Unrestricted
Lazorchak, Sally	250		250	Unrestricted
Nuckols, William	20		20	Unrestricted
Terry, Mark	100		100	Unrestricted
Jeff, Johnson	50		50	Unrestricted
Susan, Lineberry	150		150	Unrestricted
Phyllis, Terrell	20		20	Unrestricted
Robin, Reed	50		50	Unrestricted
Robin, Reed	50		50	Unrestricted
McGovern, Terrance	100		100	Unrestricted
Brown, Eleanor	250		250	Unrestricted
Yerkes, Jane	100		100	Unrestricted
Glenn, Oder	500		500	Unrestricted
Kevin, Spence	50		50	Unrestricted
Glenn & Mary, Oder	500		500	Unrestricted
Anonymous,	25		25	Unrestricted
Gary, Miller	100		100	Unrestricted
Susan, Collins	50		50	Unrestricted
Joan, Baker	50		50	Unrestricted
Gregory, Lawson	100		100	Unrestricted
Carlyle, Gravely	25		25	Unrestricted
Vincent, Cuda	250		250	Unrestricted
Thomas, Hall	100		100	Unrestricted
Townsend, Tom and Cindi	59		59	Unrestricted
Barbara, Langley	100		100	Unrestricted
Anonymous,	10		10	Unrestricted
Jennifer, Pattison	20		20	Unrestricted
Barrett, Stork	100		100	Unrestricted
Joe & Letia, Drewry	25		25	Unrestricted
Mary, Bunting	100		100	Unrestricted
Martha, Katz-Hyman	25		25	Unrestricted
TOTAL	\$ 3,529	\$ -	\$ 3,529	
INDIVIDUAL CONTRIBUTION - RESTRICTED - JEFFERSON DAVIS MEMORIAL				
Steele, Lucy	\$ 50	\$ 50	\$ -	Jefferson Davis Memorial
Gergely, Christine	25	\$ 25	-	Jefferson Davis Memorial
Williams, Mary Moore	25	\$ 25	-	Jefferson Davis Memorial
TOTAL	\$ 100	\$ 100	\$ -	
INDIVIDUAL CONTRIBUTION - RESTRICTED - CASEMATE MUSEUM				
Dean, Nancy	\$ 200	\$ 200	-	Reclass prior year entry to restricted

Internal Document

Fort Monroe Foundation
Donations and Ad Revenue by Class
 January-June 2016

	DONATIONS FY16	UNEARNED / DEFERRED	REVENUE FY16	Program Account
TOTAL	\$ 200	\$ 200	\$ -	
INDIVIDUAL CONTRIBUTION - RESTRICTED - MILITARY FLAG PROGRAM				
Sturk, Robert & Alice	\$ 300		\$ 300	Military Flag Program
Killebrew, R.B. & Pixie	250		250	Military Flag Program
Hawkins, Jeffrey	50		50	Military Flag Program
Dolan, Peter	300		300	Military Flag Program
TOTAL	\$ 900	\$ -	\$ 900	
BUSINESS CONTRIBUTION - UNRESTRICTED				
Dominion Foundation	\$ 50		\$ 50	Unrestricted
Bodacious Bazaar	6,000		6,000	Unrestricted
AmazonSmile Foundation	11		11	Unrestricted
Q Design PLC	1,000		1,000	Unrestricted
Warwick Plumbing & Heating Corp.	1,000		1,000	Unrestricted
Professional Heating & Cooling, Inc.	5,000		5,000	Unrestricted
Divaris Real Estate, Inc.	5,000		5,000	Unrestricted
Cox	3,000		3,000	Unrestricted
Kimley-Horn	2,500		2,500	Unrestricted
Harrison & Lear, Inc.	2,500		2,500	Unrestricted
Hanbury Evans Wright Vlattas & Co.	2,500		2,500	Unrestricted
The Deadrise Restaurant LLC	2,500		2,500	Unrestricted
The Old Point National Bank	2,500		2,500	Unrestricted
TOTAL	\$ 33,561	\$ -	\$ 33,561	
BUSINESS CONTRIBUTION - DONOR RESTRICTED - JEFFERSON DAVIS MEMORIAL				
Friends of Jefferson Davis State Historic Site, Inc.	\$ 50	\$ 50	\$ -	Jefferson Davis Memorial
United Daughters of the Confederacy-Stonewall Jackson Chapter	25	25	\$ -	Jefferson Davis Memorial
United Daughters of the Confederacy - President Davis Chapter	50	50	\$ -	Jefferson Davis Memorial
Isle of Wight UDC	25	25	\$ -	Jefferson Davis Memorial
BUSINESS DONOR RESTRICTED	\$ 150	\$ 150	\$ -	
BUSINESS CONTRIBUTION - DONOR RESTRICTED - FOURTH AT THE FORT				
BayPort Credit Union	10,000	5,000	\$ 5,000	Fourth at the Fort
BUSINESS DONOR RESTRICTED	\$ 10,000	\$ 5,000	\$ 5,000	
BUSINESS CONTRIBUTION - RESTRICTED - MILITARY FLAG PROGRAM				
Peninsula Networking Exchange Club	100	-	\$ 100	Military Flag Program
TOTAL	\$ 100	\$ -	\$ 100	
Total Contributions	48,540	5,450	43,090	
Program Revenue	-	-	-	
Interest Revenue	-	-	-	
TOTAL INCOME	\$ 48,540	\$ 5,450	\$ 43,090	

Internal Document

Fort Monroe Foundation
Cash Available to Spend
As of June 30, 2016

CASH

Account #	Description	Amount
1010	Cash - Operating	\$ 112,814
1040	Petty Cash	200
1070	Cash - Restricted	-
	Cash on Hand	<u>\$ 113,014</u>

UNEARNED RESTRICTED CASH

J Davis Memorial Park	3,842
Military Flag Program	-
Casemate Museum	700
Betty David FBO Csmte Museum	400
Fourth at the Fort	5,000
TOTAL RESTRICTED	<u>\$ 9,942</u>

AVAILABLE to SPEND \$ 103,072

Fort Monroe Foundation
Accounts Receivable
As of June 30, 2016

Accounts Receivable

Blackbaud Merchant Services	Online Donations in Transit	2,420
		<u>\$ 2,420</u>

Fort Monroe Foundation
Prepaid Expenses
As of June 30, 2016

Prepaid Expenses

Blackbaud, Inc.	Qtrly Software License	1,759
Pyrotecnico	4th of July Firework '16	15,750
Stage Right Lighting	4th of July Firework '16	2,250
Crystal DeAngelis	Petty Cash Reimbursement	3
		<u>\$ 19,761</u>

Fort Monroe Foundation
A/P & Accrued Liab Aging Summary
As of June 30, 2016

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
Acc Pay Petty Cash Reimbursement	2.75	0.00	0.00	0.00	0.00	2.75
Acc Pay OPNB Credit Card - GGO	319.62	0.00	0.00	0.00	0.00	319.62
Acc Pay OPNB Credit Card - CLD	45.12	0.00	0.00	0.00	0.00	45.12
Acc Liab Prince Ink Co.	489.00	0.00	0.00	0.00	0.00	489.00
Acc Liab Verizon Wireless	47.20	0.00	0.00	0.00	0.00	47.20
TOTAL	903.69	0.00	0.00	0.00	0.00	903.69

Internal Document

Fort Monroe Foundation
Unearned/Deferred Revenue
As of June 30, 2016

UNEARNED REVENUE

Jefferson Davis Memorial

Various Individuals	\$	840
Fort Lowry Chapter - UD of the Confed		25
Caroline Grays - UD of the Confed		25
Isle of Wight UDC		100
Missouri Division - UD of the Confed		1,437
Warren Rifles Chapter - UD of the Confed		20
MAJ Josephus Somerville Irvine 2664 - UD of the Confederacy		45
Princess Anne Chapter UD Confederacy		100
President Davis Chapter, UD of the Confed		100
Guliford Chapter - UD of the Confed		50
United Daughters of Confederacy		100
VA Division United Daughters of Confederacy		100
Halifax Chapter - UD of the Confederacy		500
Stonewell Jackson Chapter - UD of the Confederacy		25
Friends of JD State Historic Site, Inc		50
Gergely, Christine		100
Robinson King, Ann		100
United Daughters of the Confederacy - President Davis Chapter		50
Isle of Wight UDC		25
Gergely, Christine		25
Williams, Mary Moore		25
		<u>\$ 3,842</u>

Flags Over Fort Monroe / Military Flag Program

\$ -

Casemate Museum

Bill Armbruster	500
Nancy Dean	200
	<u>\$ 700</u>

IMO Betty David FBO Casemate Museum

John David	300
S. Gary West	50
C M Blackwell	50
	<u>\$ 400</u>

Fourth at the Fort

Bayport Credit Union	5,000
	<u>5,000</u>

TOTAL \$ 9,942